

State of Delaware Department of Natural Resources and Environmental Control Delaware Division of Parks and Recreation

89 Kings Highway Dover, Delaware 19901

April 1, 2013

Richard and Cindy Bones, Owners Caly Professional Services Organization Dba CALYPSO 608 Wagamon Ave. Georgetown, DE 19947

RE: Concession Services to Provide Food Service at Fenwick Island State Park

Dear Richard and Cindy:

The Department of Natural Resources and Environmental Control, Division of Parks and Recreation has accepted your bid for the operation a food concession service at Fenwick Island State Park.

The Division is prepared to negotiate the percentage of gross receipts and any other terms that need finalized to execute the contract. Please contact me at (302) 739-9224 so that we may discuss these conditions. Once we are in agreement with the terms, a contract will be prepared and sent to you for signature. Please be prepared to submit copies of the required insurance policies and the performance guarantee when you execute the contract.

If you should have any questions regarding the conditions of the agreement, please contact Patrice Parson at 739-9206. Operational and park related matters will be handled by Amanda Deschenes, Assistant Park Superintendent at Delaware Seashore State Parks. She can be contacted at 227-2800.

On behalf of the Division, we look forward to working with you to serve the visitors to Fenwick Island State Park.

Kind Regards,

Mary Makdad Voshell Office of Business Services

cc: Amanda Deschenes Patrice Parson Greg Abbott Pat Cooper

